

Ciena Healthcare saves more than \$80,000 in upfront cost by deploying a StarWind vSAN-based high availability (HA) cluster



About the Company

Ciena Healthcare

is a leading provider of rehabilitation care communities in Michigan, the US. Its centers offer a full spectrum of post-hospital stay services from a short-term rehabilitation stay to long-term nursing care

Company Profile

Hospital & Health Care

Contact Person

Raymond Van Valkenburg,
IT Systems Engineer

Problem

The organization needed virtual shared storage to achieve scalability.

Solution

With StarWind vSAN, the organization received a cost-efficient and reliable shared storage solution and achieved the needed HA and scalability.

Problem

Before StarWind Virtual SAN (vSAN) deployment, **CIENA Healthcare Management, Inc.** has used IBM Storage virtualized on a VMware hypervisor. The organization's IT infrastructure was vendor lock-in with disks and licensing and provided no scalability. With the aim of getting flexibility and achieving high availability (HA), CIENA Healthcare Management, Inc. looked into using VMware vSAN and TrueNAS HA solutions. However, during proof-of-concept checks, StarWind vSAN proved to be the easiest, fastest, and most flexible solution the organization found during that time.

Solution

With the help of **StarWind vSAN** CIENA Healthcare Management, Inc. created an HA storage cluster ensuring a safe and sound harbor for its data. Immediately after vSAN deployment, the organization saved a little over \$80,000 in upfront cost. Now having virtual shared storage powered by StarWind CIENA Healthcare Management, Inc. can easily scale its resources and add the needed units as it goes without being tied to a single vendor. Besides, storage management and maintenance are with no hassle.



StarWind provided a better cost-effective solution that was highly flexible in its deployment and easy to set up and maintain.

Raymond Van Valkenburg, IT Systems Engineer